

# America's Second Harvest of Coastal Georgia



ANNUAL REPORT | FISCAL YEAR 2018

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# 2018

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AMERICA**

**GEORGIA  
Food Bank  
ASSOCIATION**

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Way**



# HOW WE FEED THOSE IN NEED



**FOOD AND FINANCIAL DONATIONS**



**DONATED FOOD**  
Farmers & Gleaners  
Distributors  
Feeding America  
Food Drives  
Individuals  
Manufacturers/Retailers  
USDA

**FINANCIAL SUPPORT**  
Individual & Corporate Contributions  
Grants & Contracts  
Special Events



**VOLUNTEERS AND STAFF SORT & PREP FOOD FOR DISTRIBUTION**



**AMERICA'S SECOND HARVEST OF COASTAL GEORGIA - WAREHOUSE DISTRIBUTION LOCATIONS**  
  
Brunswick - 5,000 sq ft  
Savannah - 68,648 sq ft



**FOOD BANK PARTNER AGENCIES DISTRIBUTE FOOD & FEED THE HUNGRY**



**PEOPLE IN NEED**  
Children  
Disabled  
Homeless  
Senior Citizens  
Single Parent Families



# WHERE WE FEED THOSE IN NEED

TWENTY-ONE COUNTIES ENCOMPASS  
OUR COASTAL GEORGIA SERVICE AREA



## FISCAL YEAR 2018 POUNDS DISTRIBUTED FOR EACH COUNTY

APPLING	223,859	CHARLTON	190,885	LONG	259,749
BACON	178,800	CHATHAM	5,380,150	MCINTOSH	206,678
BRANTLEY	532,424	EFFINGHAM	1,070,775	MONTGOMERY	167,856
BRYAN	349,496	EVANS	213,473	PIERCE	95,365
BULLOCH	645,722	GLYNN	980,438	TATTNALL	545,995
CAMDEN	631,256	JEFF DAVIS	250,600	TOOMBS	376,610
CANDLER	158,952	LIBERTY	1,135,549	WAYNE	251,917

Brunswick Warehouse = 2,793,599 lbs

Savannah Warehouse = 12,228,893 lbs

**TOTAL DISTRIBUTION = 15,022,492 LBS**

# PROGRAMS THAT FEED THOSE IN NEED

 BROWN BAG FOR THE ELDERLY

 MOBILE FOOD PANTRY

 PARTNER MARKET PLACE

 KIDS CAFE

 SUMMER FEEDING

The food bank is the warehouse and distribution center serving more than 329 non-profit agencies throughout 21 counties in Coastal Georgia. Our two distribution centers maintain 73,648 square feet of storage space for fresh, frozen, and non-perishable food items in order to support the needs of low-income households and individuals in our region.

Partner agencies assist the food bank with food distribution through their own programs such as food pantries, soup kitchens, and shelters, as well as programs that serve children of low-income households, low-income seniors or people with disabilities. Agency Partnerships allow the food bank the opportunity to reach people in rural and under-served areas with food assistance. This year, the food bank distributed **more than 15 million pounds of food** throughout Coastal Georgia to help relieve hunger. Food procured by the food bank represents **a savings of greater than \$20.6 million dollars in food costs** for our partner agencies, therefore enabling them to provide other valuable services to our community.

## BROWN BAG FOR THE ELDERLY

Senior citizens are particularly vulnerable to hunger, especially at the end of the month when their income runs low. Often they are faced with having to make a difficult decision about whether to purchase food, fill their prescriptions for medications, or pay the rent or utility bills. Brown Bag for the Elderly was created to provide emergency food assistance to low-income seniors. Each month, volunteers pack 1,852 bags of food which are delivered to seniors that struggle to make ends meet. In 2018, we provided 22,224 bags of food to at-risk seniors.



## MOBILE FOOD PANTRY

Mobile Food Pantry was established in 2007 to augment the efforts of our partner agencies in rural communities where hunger relief is limited. The communities we serve have a concentrated need and lack sufficient feeding programs or food pantries.

Mobile Food Pantry is designed to provide emergency food relief to rural residents that struggle to have enough to eat, therefore increasing their access to fresh foods and balanced nutrition. In 2018, the food bank distributed 2,633,400 pounds of food through 180 Mobile Food Pantries reaching 36,500 households.

## PARTNER MARKET PLACE

The Partner Market Place distribution program provides food to homeless shelters, congregate feeding programs, pantry programs, and backpack buddies programs.

Partner agencies assist the food bank with food distribution through their own programs such as food pantries, soup kitchens, and shelters, as well as programs that serve children of low-income households, low-income seniors or people with disabilities. In 2018, we provided more than 15 million pounds of food through non-profit organizations and our programs.



## KIDS CAFE

Kids Cafe, a nationally recognized program that originated in Savannah back in 1989, was designed to feed children at-risk for hunger who do not have access to nutritious evening meals at home. Participating children are served hot, balanced meals at an after-school program where they are safe and supervised during the afternoon hours.

The food bank works in collaboration with other non-profits and faith-based organizations at 69 sites to provide tutors, mentors, supervision and activities for the children.



The Kids Cafe program is proven to increase participants' likelihood to stay in school until graduation. Additionally, children nourished with nutritious evening meals are strengthened and fortified to participate in both physical and academic activities. More than 3,400 children at-risk for hunger received a hot, balanced evening meal each day after school at one of our Kids Cafe sites in Bryan, Bulloch, Chatham, Effingham, Evans, Liberty, Tattnall and Wayne counties. This past year, **322,947 meals were served** to children at-risk for hunger through our Kids Cafes.

## KIDS CAFE SPONSORS

Bank of America, Food Lion, Hancock Family Foundation, International Paper, Kiwanis Club of Skidaway Island, Landings 9-Hole Golf Association, Mr. & Mrs. Kenneth Larsen, Lowcountry Annie Oakleys and Rotary Club of Skidaway Island

## SUMMER FEEDING

When school is out for the summer, it can be especially challenging for children at-risk for hunger to have access to proper nutrition as free and reduced-price school lunches are not available.

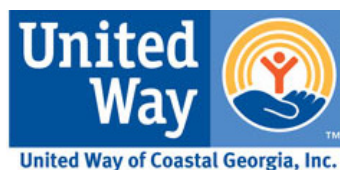
Our Summer Feeding program debuted in 2009 with only eight sites in Bulloch and Chatham counties. The program has consistently expanded to assist more children in need during the summer while school meals are unavailable. This past year, more than 5,056 children at-risk for hunger visited one of our 72 Summer Feeding sites within Bryan, Bulloch, Chatham, Effingham, Evans, Liberty, McIntosh, Tattnall or Wayne counties and were fed from the **154,926 nutritious meals that we provided.**



## SOUTHEAST BRANCH

Our Southeast Branch, in Brunswick, serves **Brantley, Camden, Charlton, Glynn, McIntosh and Wayne Counties.** This location has enabled the food bank to better serve the community by providing more fresh and frozen food to our partner agencies.

The Southeast Branch worked with a record number of agencies this year to distribute more than **2.7 million pounds** of food to those individuals and families who were experiencing food insecurity.



## EVENTS



TOUR D'EPICURE



CHEFS' TABLE



JEWELS &amp; JEANS



GOLF FOR BIRDIES

## TOUR D'EPICURE FEBRUARY 2018

Our ninth annual Tour d'Epique, in memory of Velouria Smith Proctor, featured food, wine, and art. Guests aboard trolleys made stops at six of Savannah's finest restaurants to sample small plates paired with wines of the chef's choice. Featured at each locale were donated original works of art that were available by silent auction. The evening culminated with a wrap party at the Second Harvest Volunteer Center. The event raised **\$20,256 to benefit the Mobile Food Pantry program.**

## EVENT SPONSORS

LYNCH associates architects  
First Citizens Bank  
Old Savannah Tours



forever first



## Old Savannah Tours

## IN-KIND SPONSORS

Circa 1875, East End Provisions,  
Edgars Proof & Provision, Garibaldi, Gottlieb's,  
Grace's Kitchen, Local 11ten, 17Hundred90, and  
The Olde Pink House,



## ARTISTS

Kate Dowdle, Abbie Gibson,  
Casey Jones, Ann Lutz,  
Ellen Moriarty, Jane Neville,  
and Shelley Smith



# JEWELS & JEANS APRIL 2018

Jewels & Jeans, now in its eleventh year, offers food bank supporters an evening of style while fighting the fight against hunger. Dressed up in their favorite jeans and dazzled in jewels, guests were treated to food from Savannah's favorite restaurants, a silent auction, and live entertainment by Junkyard Angel. This exciting event raised **\$50,058 for our childhood hunger initiatives.**

## PRESENTING SPONSOR

Choate Construction



## IN-KIND SPONSORS

Advanced A/V Rentals  
Harvey Designs  
Johnnie Ganem's  
Junkyard Angel  
Savannah Magazine  
United Rentals  
WJCL

## FOOD SPONSORS

Ben & Jerry's  
Billy's Place at McDonough's  
Chicken Salad Chick  
Culinard  
Garibaldi  
Georgia Land & Cattle  
Grace's Kitchen  
The Lady & Sons  
Marche de Macarons  
The Olde Pink House  
River House  
Savannah's Candy Kitchen  
Savannah Coffee Roasters  
Savannah Riverboat Cruises  
Savor Savannah  
Wet Willie's

## EVENT SPONSORS

Infinity  
One Digital  
Dr. & Mrs. Michael Poole  
SunTrust



# CHEFS' TABLE OCTOBER 2018

Chefs' Table continues to be the leading Fall fundraiser in the Savannah area for relieving childhood hunger. Local celebrity chefs prepare a gourmet meal for a sold out event of 290 guests. The opportunity to bid on exclusive silent auction items and private, culinary events in the live auction is the highlight of this annual black tie event. Chefs' Table raised **\$318,925 designated in support of our Childhood Hunger Initiatives.**

## FEATURED RESTAURANTS AND THEIR CHEFS

Atlantic - A Neighborhood Eatery, Owner Jason Restivo  
 Blowing Smoke, Executive Chef Neil Youngblood  
 Current Catering, Executive Chef Matthew Hankey  
 East End Provisions, Executive Chef Neil Youngblood  
 Garibaldi, Executive Chef Gerald Green  
 Johnnie Ganem's Winery & Package Store, Paul Ganem  
 Mahgniffe LLC, Chefs Nick & Tracy Mueller  
 Noble Fare, Executive Chef Patrick McNamara  
 The Olde Pink House, Executive Chef Vincent Green  
 Plantation Club at The Landings, Executive Chef Sam Brod  
 Thrive Catering, Chef Wendy Armstrong  
 Virginia College in Savannah, Executive Chef Dusty Grove

## PRESENTING SPONSOR

Dr. & Mrs. James W. Andrews, Jr.

## EVENT SPONSORS

Bank of America, Mr. & Mrs. Gary Bocard, Mrs. Inge Brasseler, Gulfstream,  
 Mr. & Mrs. Brian Harlander, Mr. & Mrs. Kenneth Larsen, LS3P,  
 Mr. & Mrs. David Neises, The Pinyan Company, Mr. & Mrs. Stephen Rabinowitz,  
 Mr. & Mrs. Roy Richard, and Sun Trust Bank

## PLATINUM SPONSORS

AT & T, Mr. & Mrs. David Barrow, Mr. & Mrs. Darryl Brown, and Synovus

## GOLD SPONSORS

Mr. & Mrs. James Hunter, Mr. & Mrs. Gary Lautzenhiser,  
 and Mr. & Mrs. Brian McKay

## SILVER SPONSORS

Mr. & Mrs. Curtis G. Anderson

## EVENT COMMITTEE

Lisa Pinyan, Chair  
 Stephanie Ritzert, Silent Auction Chair  
 Kellie Creel, Kristin King, Rebecca Kirkpatrick, Allison Marrero,  
 Sylvaine Neises, and Tom Pace

## IN-KIND DONOR

Harvey Designs

# GOLF FOR BIRDIES NOVEMBER 2018

Our eleventh annual Golf for Birdies tournament was held at The Savannah Golf Club where 112 golfers teed off to help the food bank raise funds in order to provide turkeys, for less fortunate families in need, during the holidays. This year's tournament raised **\$37,602.**

## TITLE SPONSOR



## HOLE SPONSORS

Bahama Joe's  
Gary Bocard  
Coastal Ear, Nose & Throat, LLC  
Coca Cola Bottling Company  
Ellis, Painter, Ratterree & Adams Law Firm  
Gastroenterology Consultants of Savannah  
Hartford Funds  
Howard Family Dental  
The Haskins Company  
Hutson Plumbing Co.  
LYNCH associates architects  
NLaws  
Omega Construction  
Paper Chemical Supply Company  
Roberts Truck Center  
Premier Tire  
Sterling Seacrest  
SunTrust  
Synovus  
Thomas & Hutton Engineering Company

## DRIVING RANGE SPONSOR

Expeditors

## PUTTING GREEN SPONSOR

National Distributing Company

## OTHER SPONSORS

Brown & Brown  
The Club at Savannah Harbor  
Crosswinds Golf Club  
ENMARK  
Ghost Coast  
Infinity, Inc.  
The Kennickell Group  
The Kroger Co.  
Memorial Health  
National Distributing Company  
The Olde Pink House  
Optim Orthopedics  
RKDAlphaDog  
Savannah Coffee Roasters  
Savannah Country Club  
Savannah Golf Club  
Savannah Magazine  
Savannah Music Festival  
Service Brewery  
Thermo King  
Whole Foods



# FINANCIAL SUMMARY

## NET ASSETS AND LIABILITIES

For the Year Ended September 30, 2018 and September 30, 2017

ASSETS		
	As of Sept 30, 2018	As of Sept 30, 2017
Cash - Unrestricted	\$ 448,454	\$1,038,635
Cash - Restricted	264,819	3,514
Investments	1,729,244	703,254
Receivables		
Support	51,053	34,096
Current Unconditional Promises to Give	34,790	285,687
Grants and Similar	865,535	423,289
Program Services (less doubtful accounts)	109,842	80,551
Inventories	43,320	56,831
Prepaid Expenses	47,747	49,208
Total Current Assets	<u>3,594,804</u>	<u>2,675,065</u>
Property and Equipment	<u>7,003,377</u>	<u>6,189,780</u>
Other Assets:		
Cash - restricted for capital expenditures	7,866	14,021
Long Term Unconditional Promises to Give	282,495	261,396
Other	1,977	1,977
Total Other Assets	<u>292,338</u>	<u>277,394</u>
<b>TOTAL ASSETS</b>	<b><u>\$10,890,519</u></b>	<b><u>\$ 9,142,239</u></b>
LIABILITIES AND NET ASSETS		
	As of Sept 30, 2018	As of Sept 30, 2017
Accounts Payable - Trade	\$ 252,587	\$106,757
Accounts Payable - Other	142,626	-
Accrued Expenses	132,234	126,030
Unearned Revenue	<u>42,300</u>	<u>35,325</u>
Total Current Liabilities	569,837	268,112
Long Term Debt	<u>514,875</u>	<u>596,605</u>
<b>TOTAL LIABILITIES</b>	<b><u>\$1,084,712</u></b>	<b><u>\$864,717</u></b>
NET ASSETS		
	As of Sept 30, 2018	As of Sept 30, 2017
Unrestricted	\$9,159,617	\$7,687,067
Temporarily Restricted	<u>646,190</u>	<u>590,455</u>
<b>TOTAL NET ASSETS</b>	<b><u>9,805,807</u></b>	<b><u>8,277,522</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$10,890,519</u></b>	<b><u>\$9,142,239</u></b>

# REVENUE AND EXPENSES

For the Year Ended September 30, 2018 and September 30, 2017

## REVENUE

	2018	2017
Unrestricted Net Assets		
Support and Other Revenue		
Contributions	\$ 1,429,365	\$ 1,601,934
Special Events	382,419	394,838
Donated Food and Product	18,079,118	14,367,162
Grants and Contracts	2,779,267	2,242,170
Program Service Fees	2,061,651	1,851,996
Loss of Disposition of Property and Equip.	-	(56,680)
Investment Income (loss)	9,514	(2,165)
Other	<u>372</u>	<u>862</u>
	24,741,706	20,400,117
Net Assets Released from Restrictions	<u>1,347,910</u>	<u>1,197,658</u>
	<b><u>\$26,089,616</u></b>	<b><u>\$21,597,775</u></b>

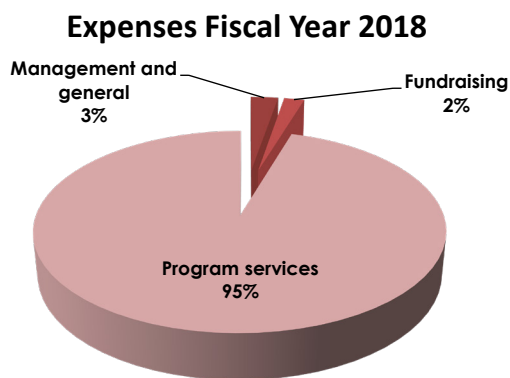
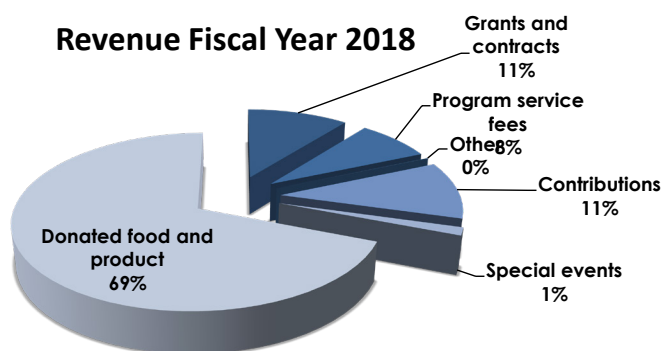
## EXPENSES

	2018	2017
Program Services	\$23,616,379	\$19,519,763
Management and General	555,451	546,844
Fundraising	<u>445,236</u>	<u>402,480</u>
<b>TOTAL EXPENSES</b>	<b><u>24,617,066</u></b>	<b><u>20,469,087</u></b>
Increase in Unrestricted Net Assets	<u>1,472,550</u>	<u>1,128,688</u>
Temporarily Restricted Net Assets		
Contributions	1,403,645	268,203
Grants and Contracts	<u>-</u>	<u>125,366</u>
	1,403,645	393,569
Net Assets Released from Restrictions	<u>(1,347,910)</u>	<u>(1,197,658)</u>
Increase (Decrease) in Temp Restricted Net Assets	<u>55,735</u>	<u>(804,089)</u>
<b>INCREASE IN NET ASSETS</b>	<b>1,528,285</b>	<b>324,599</b>
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<b><u>8,277,522</u></b>	<b><u>7,952,923</u></b>
<b>NET ASSETS AT END OF YEAR</b>	<b><u>\$ 9,805,807</u></b>	<b><u>\$ 8,277,522</u></b>

# EXPENSE DETAILS

For the Year Ended September 30, 2018

	TOTAL ALL EXPENSES	PROGRAM SERVICES	MGMT & GENERAL	FUND RAISING
Salaries and Wages	\$ 1,495,344	\$1,142,043	\$212,936	\$140,365
Payroll taxes & Employee Benefits	<u>364,565</u>	<u>278,430</u>	<u>51,913</u>	<u>34,222</u>
<b>TOTAL COMPENSATION</b>	<b>1,859,909</b>	<b>1,420,473</b>	<b>264,849</b>	<b>174,587</b>
Donated Food Distributed	14,367,162	14,367,162		
Professional Fees	25,969		25,969	
Warehouse Expense	329,978	329,978		
Office Expense	146,891		146,891	
Transportation Costs	189,239	189,239		
Printing & Publications	6,098	6,098		
Membership Dues	37,561	37,561		
Fundraising	225,852			225,852
Food Purchases & Shared Maintenance	2,601,083	2,601,083		
Depreciation	442,624	354,099	88,525	
Interest Paid	7,378	7,378		
Other Operating Expenses	<u>229,343</u>	<u>206,692</u>	<u>20,610</u>	<u>2,041</u>
<b>TOTAL OPERATING EXPENSES</b>	<b><u>\$20,469,087</u></b>	<b><u>\$19,519,763</u></b>	<b><u>\$546,844</u></b>	<b><u>\$402,480</u></b>



# America's Second Harvest of Coastal Georgia Programs



Utilizing food and education to improve lives and create a hunger-free community.



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[twitter.com/helpendhungerga](https://twitter.com/helpendhungerga)

**America's Second Harvest of Coastal Georgia**

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[www.HelpEndHunger.org](http://www.HelpEndHunger.org)