

America's Second Harvest
of Coastal Georgia

MEMBER OF
FEEDING
AMERICA

2020

ANNUAL REPORT



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AMERICA**

**GEORGIA
Food Bank
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**United
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HOW WE SUPPLY FOOD TO THOSE IN NEED



SECOND HARVEST RECEIVES FOOD AND FINANCIAL DONATIONS

FOOD DONATIONS COME FROM:

Distributors
Farmers & Gleaners
Feeding America®
Food Drives
Individuals
Manufacturers/Retailers
USDA

FINANCIAL DONATIONS COME FROM:

Individuals
Corporate Donors
Grants & Contracts
Special Events



FOOD IS SORTED FOR DISTRIBUTION TO MOBILE FOOD PANTRIES, KIDS CAFES, & PARTNER AGENCIES

WAREHOUSE LOCATIONS

Main Branch - Savannah - 74,148 sq ft
Southeast Branch - Brunswick - 5,000 sq ft



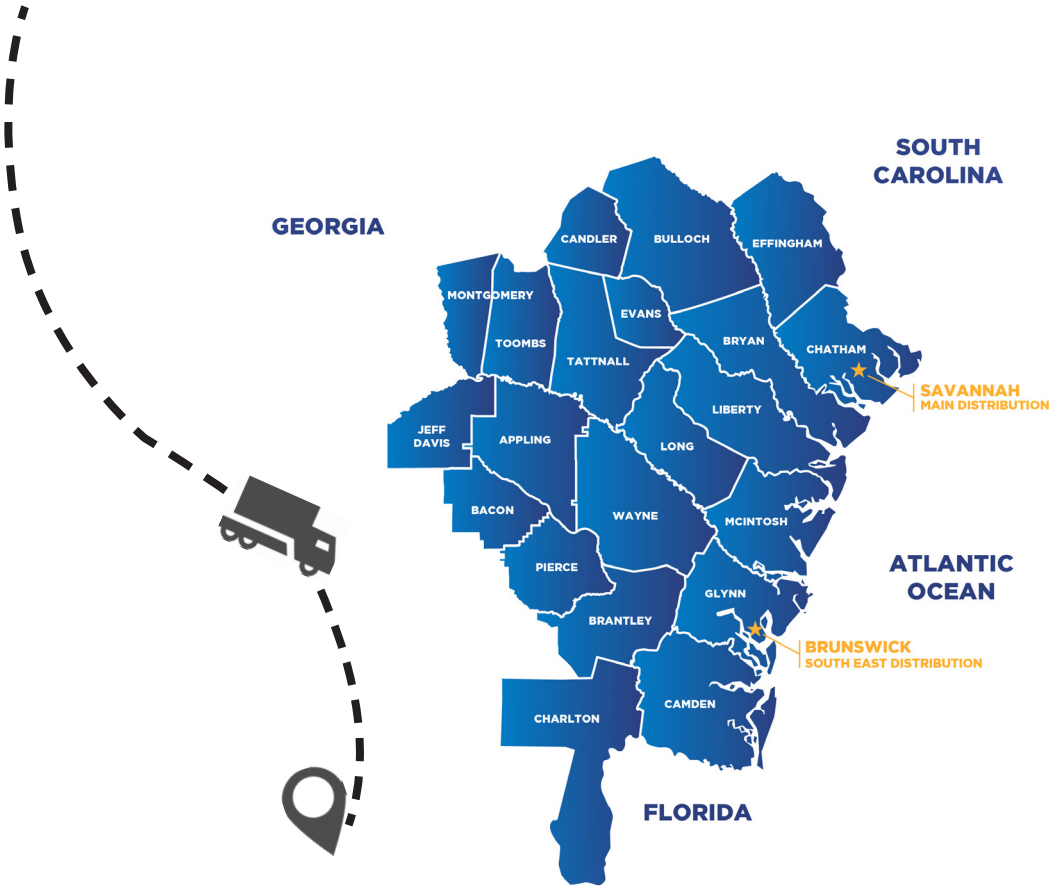
SECOND HARVEST'S PARTNER AGENCIES DISTRIBUTE FOOD TO THOSE IN NEED

PARTNER AGENCIES ARE THE CONNECTION TO ASSIST THOSE IN NEED

Children
Disabled
Homeless
Senior Citizens
Single Parent Families
Struggling Families



WHERE WE FEED THOSE IN NEED



WE SERVE 21 COUNTIES IN COASTAL GEORGIA

2020 POUNDS DISTRIBUTED BY COUNTY

APPLING	602,892	CHARLTON	374,681	LONG	540,856
BACON	330,281	CHATHAM	9,610,251	MCINTOSH	544,765
BRANTLEY	962,979	EFFINGHAM	1,442,571	MONTGOMERY	231,124
BRYAN	716,201	EVANS	366,152	PIERCE	538,638
BULLOCH	1,286,468	GLYNN	2,025,430	TATTNALL	879,976
CAMDEN	641,276	JEFF DAVIS	375,479	TOOMBS	527,769
CANDLER	467,379	LIBERTY	1,093,859	WAYNE	770,868

Savannah = 20,251,031 lbs 🍏 Brunswick = 5,319,999 lbs

TOTAL DISTRIBUTION = 25,571,030 LBS



PROGRAMS THAT FEED THOSE IN NEED

Our vision at America's Second Harvest of Coastal Georgia is to one day live in "a hunger free community." We operate five programs that exist to provide healthy, nutritious food to those that cannot provide for themselves or their families. Our non-profit partners offer food pantries, food distributions, soup kitchens or congregate feeding for clients that may need ongoing assistance or have been faced with an emergency situation, loss of employment or other life changing event that prevents them from maintaining an adequate level of food security.

BROWN BAG FOR THE ELDERLY

Senior citizens are particularly vulnerable to hunger, especially at the end of the month when their income runs low. Often they are faced with having to make a difficult decision about whether to purchase food, fill their prescriptions for medications, or pay the rent and utility bills. Brown Bag for the Elderly was created to provide emergency food assistance to low-income seniors. Each month, volunteers pack 1,852 bags of food which our partner agencies deliver to seniors, 62 and over, that struggle to make ends meet. In 2020, we provided **13,200 bags of food to at-risk seniors.**



MOBILE FOOD PANTRY

Our Mobile Food Pantry program was established in 2007 to augment the efforts of our partner agencies in rural communities where hunger relief is limited. The communities we serve have a concentrated need and lack sufficient feeding programs or food pantries.

Mobile Food Pantries are designed to provide emergency food relief to rural residents that struggle to have enough to eat, therefore increasing their access to fresh foods and balanced nutrition. In 2020, the food bank distributed 9,448,959 pounds of food through **242 Mobile Food Pantries reaching 90,000 households.**



PARTNER MARKET PLACE

The Partner Market Place distribution program provides food to homeless shelters, congregate feeding programs, pantry programs, and backpack buddy programs. Second Harvest food bank is the warehouse and distribution center serving more than 295 non-profit agencies throughout 21 counties in Coastal Georgia. Our two distribution centers maintain 79,148 square feet of storage space for fresh, frozen, and non-perishable food items in order to support the needs of low-income households and individuals in our region.

Partner agencies assist with food distribution through their own programs such as food pantries, soup kitchens, and shelters, as well as programs that serve children of low-income households, low-income seniors or people with disabilities. Agency partnerships allow the food bank the opportunity to reach people in rural and under-served areas with food assistance.

This year, the food bank distributed **more than 25.5 million pounds of food** throughout Coastal Georgia to help relieve hunger.



Food procured by the food bank represents **a savings of greater than \$20.6 million dollars in food costs** for our partner agencies, therefore enabling them to provide other valuable services to the communities they serve.



🍏 KIDS CAFE AND SUMMER FEEDING /GRAB & GO



Kids Cafe, a nationally recognized program that originated in Savannah in 1989, was designed to feed children at-risk for hunger who do not have access to nutritious evening meals at home. Participating children are served hot, balanced meals at an after-school program where they are safe and supervised during the afternoon/early evening hours. Second Harvest works in collaboration with other non-profits and faith-based organizations to provide tutors, mentors, supervision and enrichment activities for the children.

The Kids Cafe program has been proven to increase participants' likelihood to stay in school until graduation. Additionally, children nourished with nutritious evening meals are strengthened and fortified to participate in both physical and academic activities.

More than **3,400 children** at-risk for hunger received a hot, balanced evening meal each day after school at one of our Kids Cafe sites in Bulloch, Chatham, Effingham, Liberty, Tattnall and Wayne counties through mid-March.

When school is out for the summer, it can be especially challenging for children at-risk for hunger to have access to proper nutrition as free and reduced-price school lunches are not available. Our Summer Feeding program debuted in 2009 with only eight sites in Bulloch and Chatham counties. The program has consistently expanded to assist more children in need during the summer while school meals are unavailable.



In 2020, our normal Summer Feeding program transitioned into Grab & Go meals for children when our nation went into emergency practices due to the COVID-19 pandemic. On March 21, Grace's Kitchen at Second Harvest migrated from congregate style meal prep to individual, to-go packaging for a rapid, contact free distribution for our partner sites. Kids were no longer attending after school programs but still needed to be fed and nourished. Partner sites receive a determined quantity of to-go meals consisting of a hot lunch and a breakfast for the next day. This past year, **824,084 Kids Cafe and Grab & Go meals were distributed.**

KIDS CAFE SPONSORS

Bank of America,
Charles A. Frueauff Foundation,
Hancock Family Foundation,
International Paper,
Landings 9-Hole Golf Association,
Mr. & Mrs. Kenneth Larsen,
Publix Supermarket Charities,
SunTrust Foundation



SOUTHEAST BRANCH

Our Southeast Branch, located in Brunswick, serves **Brantley, Camden, Charlton, Glynn, McIntosh and Wayne Counties.** This location has enabled the food bank to better serve the community by providing more fresh and frozen food to our partner agencies.

The Southeast Branch worked with a record number of agencies this year to distribute more than **5.3 million pounds** of food to those individuals and families who were experiencing food insecurity.



CHEFS' TABLE OCTOBER 2019

Chefs' Table continues to be the leading Fall fundraiser in the Savannah area for relieving childhood hunger. Local celebrity chefs prepare appetizer stations allowing for up close interaction with the featured chefs and a gourmet meal for a sold out event of 290 guests. The opportunity to bid on exclusive silent auction items and private, culinary events in the live auction is the highlight of this annual black tie event. Chefs' Table raised **\$382,097 designated in support of our Childhood Hunger Initiatives.**

FEATURED RESTAURANTS AND THEIR CHEFS

Atlantic, Jason Restivo
 Current Catering, Executive Chef Matthew Hankey
 The Gaslight Group, Todd Huskey
 Garibaldi, Executive Chef Gerald Green
 Johnnie Ganem's Winery & Package Store, Paul Ganem
 Local 11ten Food | Wine, Executive Chef Brandy Williamson
 Mahgniffe LLC, Chefs Nick & Tracy Mueller
 Noble Fare, Executive Chef Patrick McNamara
 The Olde Pink House, Executive Chef Vincent Burns
 Pacci Kitchen & Bar, Executive Chef Lauren Teague
 Plantation Club at The Landings, Executive Chef Sam Brod
 Thrive Catering, Chef Wendy Armstrong



CHEFS' TABLE



PRESENTING SPONSOR

Dr. James W. Andrews, Jr.

EVENT SPONSORS

Mr. & Mrs. David Barrow, Mr. & Mrs. Gary Bocard, Mrs. Inge Brasseler, Mr. & Mrs. Lawrence Dorman, Gulfstream, Mr. & Mrs. Brian Harlander, Mr. & Mrs. Kenneth Larsen, LS3P, Mr. & Mrs. David Neises, The Pinyan Company, Mr. & Mrs. Stephen Rabinowitz, and Mr. & Mrs. Roy Richard

PLATINUM SPONSORS

AT & T, Infinity, Lynch Associates Architects, and Synovus

GOLD SPONSORS

Mr. & Mrs. Darryl Brown, Mr. & Mrs. Robert Jepson, Jr., Mr. & Mrs. Gary Lautzenhiser, and Mr. & Mrs. Brian McKay

EVENT COMMITTEE

Lisa Pinyan, Chair, Stephanie Ritzert, Silent Auction Chair
Kellie Creel, Kristin King, Allison Marrero, and Sylvaine Neises

IN-KIND DONOR

Harvey Designs

TOUR D'EPICURE FEBRUARY 2020

Our eleventh annual Tour d'Epique, in memory of Velouria Smith Proctor, featured food, wine, and art. Guests aboard trolleys made stops at six of Savannah's finest restaurants to sample small plates paired with wines of the chef's choice. Featured at each locale were donated original works of art that were available by silent auction. The evening culminated with a wrap party at La Scala Ristorante. The event raised **\$21,817 to benefit the Mobile Food Pantry program.**

EVENT SPONSORS

Old Savannah Tours



ARTISTS

Stacie Jean Albano, Nafieceh "Nafi" Espana, Casey Jones, Jamie Kendall, Ann Lutz, Jane Neville, Shelley Smith, and Cameron Knight Watson

IN-KIND SPONSORS

Cha Bella, Circa 1875, The 5 Spot on Broughton, Garibaldi, LaScala Ristorante, Local 11ten, 17Hundred90, The Olde Pink House, Pacci Kitchen + Bar, and Rum Runners Bakery



FINANCIAL SUMMARY

NET ASSETS AND LIABILITIES

For the Year Ended September 30, 2020 and September 30, 2019

ASSETS		
	As of Sept 30, 2020	As of Sept 30, 2019
Cash - Unrestricted	\$ 5,022,048	\$1,059,240
Cash - Restricted		
Investments	1,099,065	2,372,926
Receivables		
Support	19,628	31,165
Current Unconditional Promises to Give	76,544	15,420
Grants and Similar	920,067	465,848
Program Services (less doubtful accounts)	131,289	76,859
Inventories	73,324	23,869
Prepaid Expenses	57,097	49,726
Total Current Assets	<u>7,399,062</u>	<u>4,095,053</u>
Property and Equipment	<u>7,747,548</u>	<u>6,808,864</u>
Other Assets:		
Cash - restricted for capital expenditures	1,486	1,486
Long Term Unconditional Promises to Give	18,578	149,585
Other	1,977	1,977
Total Other Assets	<u>22,041</u>	<u>153,048</u>
TOTAL ASSETS	<u>\$15,168,651</u>	<u>\$11,056,965</u>
LIABILITIES AND NET ASSETS		
	As of Sept 30, 2020	As of Sept 30, 2019
Note Payable - Payroll Protection Plan	\$346,500	-
Accounts Payable - Trade	\$ 271,308	\$164,017
Accounts Payable - Other	167,354	150,852
Accrued Expenses	201,057	151,022
Unearned Revenue	<u>12,250</u>	<u>38,675</u>
TOTAL CURRENT LIABILITIES	<u>\$998,469</u>	<u>\$504,566</u>
NET ASSETS		
	As of Sept 30, 2020	As of Sept 30, 2019
Unrestricted	\$13,945,182	\$10,197,399
Temporarily Restricted	<u>225,000</u>	<u>355,000</u>
TOTAL NET ASSETS	<u>14,170,182</u>	<u>10,552,399</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$15,168,651</u>	<u>\$11,056,965</u>

REVENUE AND EXPENSES

For the Year Ended September 30, 2020 and September 30, 2019

REVENUE

	2020	2019
Unrestricted Net Assets		
Support and Other Revenue		
Contributions	\$ 4,858,698	\$ 1,605,628
Special Events	537,693	657,098
Donated Food and Product	16,173,295	16,043,879
Grants and Contracts	5,080,714	3,281,887
Program Service Fees	2,778,929	2,500,047
Investment Income (loss)	12,310	45,963
Other	<u>13,000</u>	<u>6,102</u>
	29,454,639	24,140,604
Net Assets Released from Restrictions	<u>355,000</u>	<u>721,430</u>
	\$29,809,639	\$24,862,034

EXPENSES

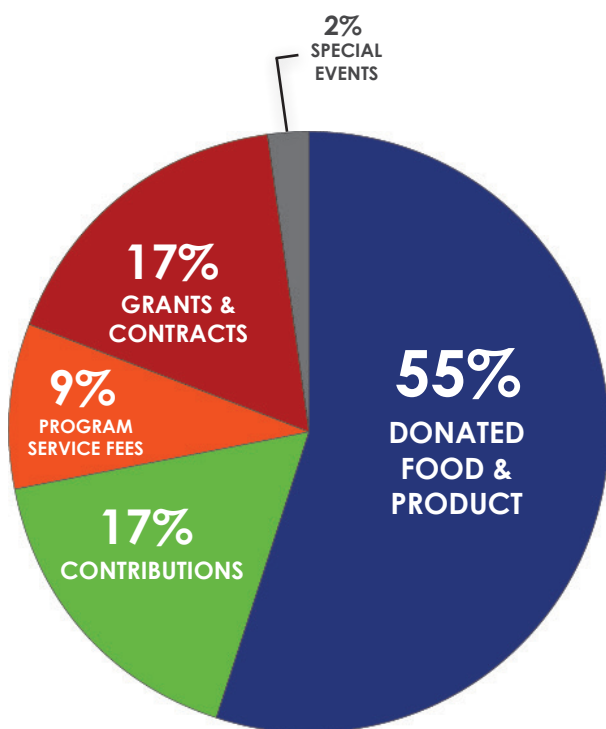
	2020	2019
Program Services	\$24,989,408	\$22,828,177
Management and General	579,619	534,530
Fundraising	<u>492,829</u>	<u>462,065</u>
TOTAL EXPENSES	<u>26,061,856</u>	<u>23,824,772</u>
Increase in Unrestricted Net Assets	<u>3,747,783</u>	<u>1,037,262</u>
Temporarily Restricted Net Assets		
Contributions	225,000	430,760
Net Assets Released from Restrictions	<u>(355,000)</u>	<u>(721,430)</u>
Decrease in Temp Restricted Net Assets	<u>(130,000)</u>	<u>(290,670)</u>
INCREASE IN NET ASSETS	3,617,783	746,592
NET ASSETS AT BEGINNING OF YEAR	<u>10,552,399</u>	<u>9,805,807</u>
NET ASSETS AT END OF YEAR	<u>\$ 14,170,182</u>	<u>\$ 10,552,399</u>



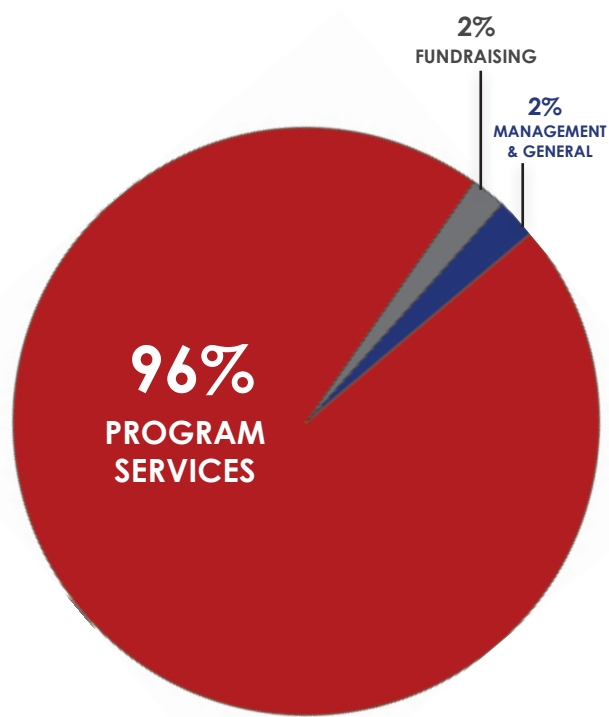
REVENUE AND EXPENSE DETAILS

For the Year Ended September 30, 2020

	TOTAL ALL EXPENSES	PROGRAM SERVICES	MGMT & GENERAL	FUND RAISING
Salaries and Wages	\$ 2,029,719	\$1,590,491	\$202,742	\$236,486
Payroll taxes & Employee Benefits	<u>452,840</u>	<u>354,846</u>	<u>45,233</u>	<u>52,761</u>
TOTAL COMPENSATION	2,482,559	1,945,337	247,975	289,247
Donated Food Distributed	16,173,295	16,173,295		
Professional Fees	27,000		27,000	
Warehouse Expense	473,432	473,432		
Office Expense	160,095		160,095	
Transportation Costs	435,934	435,934		
Membership Dues	38,991	38,991		
Fundraising	202,234			202,234
Food Purchases & Shared Maintenance	4,924,780	4,924,780		
Depreciation	601,294	481,035	120,259	
Interest Paid	21	21		
Other Operating Expenses	<u>542,221</u>	<u>516,583</u>	<u>24,290</u>	<u>1,348</u>
TOTAL OPERATING EXPENSES	<u>\$26,061,856</u>	<u>\$24,989,408</u>	<u>\$579,619</u>	<u>\$492,829</u>



**REVENUE
FISCAL YEAR 2020**



**EXPENSES
FISCAL YEAR 2020**

PROGRAMS



Leading the effort to
END HUNGER
and
improve lives.



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www.HelpEndHunger.org

America's Second Harvest of Coastal Georgia

Main Branch

2501 East President Street
Savannah, GA 31404
912.236.6750

Southeast Branch/ Brunswick

134 Indigo Drive
Brunswick, GA 31525
912.721.1795